

M.Y. ASTERIA



16th April 2014

To Whom it may concern

As the shore manager for the 49m Expedition yacht "Asteria", 57m 3masted schooner "Montigne" and the 27m Azimut "Loretta" I have worked with McGram Fusion/APM on numerous occasions and would highly recommend them to any one looking to complete work to a yacht in Asia. But be warned, the experience is not the same as working with a top European or North American yard. The facilities and level of knowledge and experience of the work force is not comparable to a top western yard, but for Asia they are one of the best all round teams of craftsmen and contractors I have found, after over 20 years of being based in the yachting industry here. The combination of the workforce, extremely low labor rates and a very knowledgeable and experienced management team produce what I consider the best option in Asia for refit and maintenance work.

Some of the major work that they have completed for us includes:-

Asteria

- Full exterior repaint
- Replacing 80% of engine room pipe work
- Redesign and fit out of saloon and aft deck area
- Design, fabricate and install railings around Heli Deck
- Arrange and oversee Lloyds Special 5 year survey
- Full interior re-varnish and replace soft furnishings.
- Upgrade Hydraulic Steering system
- Strip overhaul or rebuild all pumps
- Replace all awnings and covers

Montigne

- Repaint over 50% of exterior
- Replacing 20sq m of Teak side deck
- Revarnish interior
- Strip and re-varnish all exterior bright work

Loretta

- Full exterior repaint
- Replacing all exterior teak deck
- Full interior revarnish and replace soft furnishings
- Fit replacement main engine

If you require more information please do not hesitate to contact me.

Neil Wilton
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